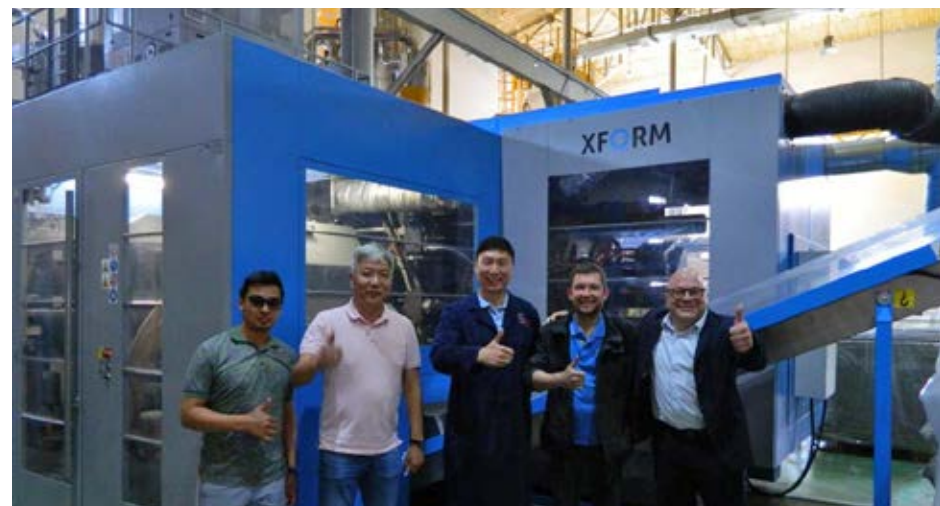


JV OIL GETS THE MOST OUT OF SIPA

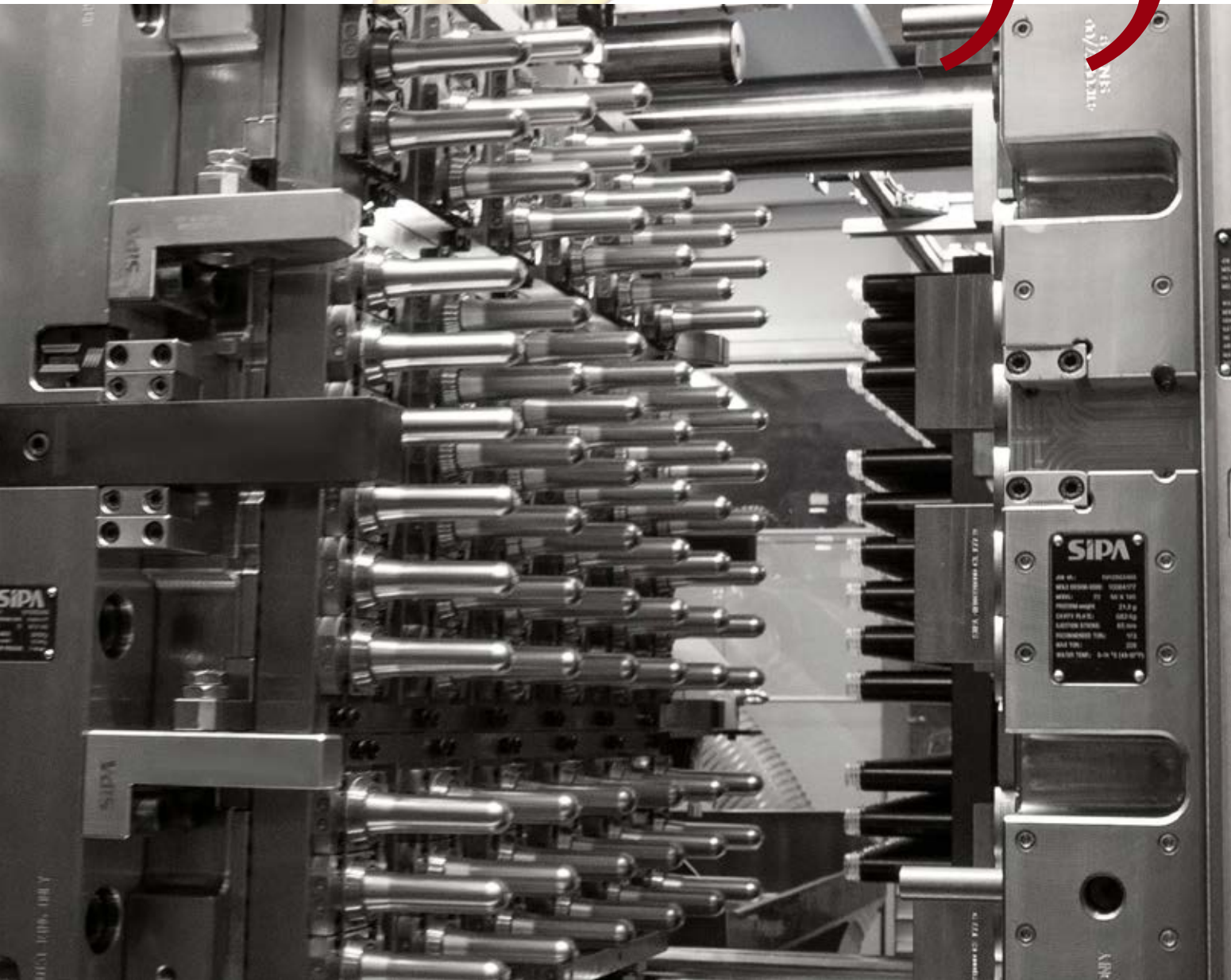


UZBEKISTAN

Deep in Central Asia, SIPA is finding great success in sales of equipment and molds. Over the last five years, the company has completed close to 50 mold projects in Uzbekistan alone. One important customer is SIYOB, a major food, drink, and consumer goods group. It has been making important investments, via its Oil Extraction joint venture close to Uzbekistan capital Samarkand, in XFORM preform injection molding systems as well as in complete injection molds, cold halves and in conversions. SIPA molds are now running not only on XFORM machines, but also on equipment from other major suppliers. SIPA installed its first XFORM system at Oil Extraction, an XFORM 350Gen 3, in 2018. Last year, it added an XFORM 250 Gen4. Plus, says Leonid Nim, SIPA's local Sales General Manager, "this single customer has come to SIPA for more than 30 tooling projects since 2018. SIPA molds make preforms in multiple formats for different applications: water, CSD, edible oil, tea, and more." Not only do SIPA molds run on machines of different brands, but XFORM is also fully compatible with legacy tooling from other mold makers.



“XFORM has brought several advantages to our customer, - says Nim. - It obtains fast cycle times, using even a three-position EOAT plate, and there is lots of room in the robot area to make changeovers fast and hassle-free.”



SIYOB prefers SIPA equipment not only because of its top quality but also because the total value proposition is very competitive. “XFORM has brought several advantages to our customer,” says Nim. “It obtains fast cycle times, using even a three-position EOAT plate, and there is lots of room in the robot area to make changeovers fast and hassle-free.” The Uzbek company also benefits from regular consulting support from local SIPA representatives, who provide optimal business solutions for business helped by in-depth knowledge of market trends, and who can also react quickly to any issues arising in production.

